

Our Client is one of the leading biopharmaceutical companies and convinces especially with his innovative research pipeline in neurodegenerative diseases.

For the German subsidiary we are searching as soon as possible for an

Infield Market Access Manager – Innovative Payer & Contracting (m/f/d)

Standort: Greater Munich Area
Kennziffer: 25982

Your tasks

- Supports Market Access Lead in preparation and roll-out of a Market Access Plan for a new DMT in Alzheimer's Disease or another indication
- Develops innovative and added value contracts with sickness funds on the regional level; is responsible for analysis of situation, concept development, calculation simulations, business case development, negotiation strategies, roll-out
- Delivers reimbursement and access readiness on a regional and local level for a new launch in Neuroscience
- Close collaboration with (MS/SMA) Field Market Access Team
- Supports the overall market access strategy for a DMT launch by engaging with regional payer stakeholders, ie shaping the environment, development and roll-out of innovative contracts
- Supports the sales forces in all questions related to reimbursement and access, in office-based and hospital setting for a new DMT
- Organizes meetings and develops own projects with regional stakeholders on topics related to DMT launches and their health system impact
- Creates multi-channel materials that support value messaging to train market access stakeholders and shape the environment for the launch of a DMT in Alzheimer's Disease or another neurological disease
- Works cross-functionally with local product launch teams (eg Alzheimer's Disease) but also BBU to overcome reimbursement issues and creates common projects

Your qualifications

- Master of science or economics; equivalent degree possible
- 7 years plus industry experience in HEOR/Market Access/Sales
- Knowledge of innovative contracting, legally and roll-out
- Has already sustainable relationships with regional stakeholders of self-government bodies (sick funds, KV, MDK, regional doctors associations)
- Qualitative and quantitative analyses of drug regulations' impact on the products
- Strong analytical and strategical skills
- Project management
- Capable to apply digital solutions to market access specific customer groups

Seit 2003 vermittelt Optares Medical erfolgreich Fach- und Führungskräfte an Unternehmen der pharmazeutischen, biotechnologischen und medizintechnischen Industrie. Dabei profitieren Sie als Kandidat durch unsere langjährige Branchenexpertise und unser weit reichendes Netzwerk zu den jeweiligen Entscheidungsträgern. Wir ermöglichen Ihnen somit den Zugang zu passgenauen Positionen inklusive echten Herausforderungen und entsprechenden Weiterentwicklungsmöglichkeiten.

Die professionelle, diskrete und transparente Betreuung unserer Kandidaten während des gesamten Bewerbungsprozesses steht dabei für uns im Mittelpunkt.

Ihr Ansprechpartner

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Folgen Sie uns auf

